

Message Text

UNCLASSIFIED

PAGE 01 STOCKH 03937 120725Z

21

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W

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R 120525Z AUG 75

FM AMEMBASSY STOCKHOLM

TO USDOC WASHDC

INFO SECSTATE WASHDC 5356

UNCLAS STOCKHOLM 3937

FOR BIC/OIM

E.O. 11652: N/A

TAGS: BEXP, SW

SUBJECT: ASSISTANCE REQUEST, ANTEKNA INC.

REF: DIRECT COMPANY TELEX 7 AUGUST 1975; STOCKHOLM'S 3511

1. STC RECEIVED DIRECT TELEX FROM ANTEKNA, INC., 625 CLYDE AVENUE, MOUNTAIN VIEW, CALIFORNIA 94043, TWX 910 379 6935 ADVISING THAT REP WILL VISIT STC ON 3 SEPTEMBER TO "INITIATE EXPLORATION OF BUSINESS OPPORTUNITIES". TELEX FURTHER ADVISES THAT THIS COMPANY REPRESENTED BY TELE-INSTRUMENT AB, VALLINGBY BUT PRINCIPAL REQUESTS STC ASSISTANCE IN "MEETING POTENTIAL CUSTOMERS AND OR REPRESENTATIVES". ANTEKNA INC. NOTES THEY ARE LEADER IN ELECTRONIC WARFARE SIMULATION EQUIPMENT.
2. OIM REQUESTED TO CONTACT ANTEKNA ASAP, AND ADVISE THAT STC COMMERCIAL SECTION CAN GIVE USUAL ASSISTANCE IN ADVISING ON LOCAL MARKET CONDITIONS AND KAING CONTACT WITH KEY END USERS/REPRESENTATIVES.
3. STC ASSUMES FROM CABLE THAT ANTEKNA DISSATISFIED WITH TELEINSTRUMENT AB AND SEEKING NEW REPRESENTATIVE. STC THEREFORE WILL NOT DISCUSSS WITH TELEINSTRUMENT.
4. SPACE AVILABILITY 3-5 SEPTEMBER DEPENDENT ON REQUIREMENTS AND CONFIRMATION. 2 M-1'S PRESENTLY BOOKED UNCLASSIFIED

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AT STC THESE DATES.

STRAUSZ-HUPE

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NNN

Message Attributes

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Decaption Date: 01 JAN 1960
Decaption Note:
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Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Drafter: n/a
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Executive Order: N/A
Errors: N/A
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Review Exemptions: n/a
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Margaret P. Grafeld
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